

CLIENT RESOURCE · 2026 EDITION

The 2026 Tax Readiness Kit

Everything to gather, every deadline to hit, and exactly what to do when the IRS writes to you — prepared by a federally licensed enrolled agent.

- 01 The complete tax document checklist
- 02 Deductions small businesses miss most
- 03 IRS letters: what to do — and never do
- 04 Every 2026 & 2027 deadline that matters

The Complete Document Checklist

01 · CHECKLIST

Walking in organized is the single biggest thing you can do to lower your prep fee and speed up your refund. Gather what applies to you:

Income

- ☐ W-2s from every employer
- ☐ 1099-NEC / 1099-K — freelance & gig income
- ☐ 1099-INT, 1099-DIV — bank & investment income
- ☐ 1099-B — brokerage sales (with cost basis)
- ☐ 1099-R — retirement distributions
- ☐ SSA-1099 — Social Security benefits
- ☐ K-1s — partnerships, S-corps, estates & trusts
- ☐ Rental income records by property
- ☐ Crypto exchange statements & transaction history

Life changes this year

- ☐ Marriage, divorce, or new dependent (SSN needed)
- ☐ Home bought or sold — closing disclosures
- ☐ Moved states — dates and prior-state income
- ☐ Started or closed a business

Deductions & credits

- ☐ 1098 — mortgage interest statement
- ☐ Property tax bills
- ☐ Charitable donation receipts (cash & non-cash)
- ☐ 1098-T — tuition; 1098-E — student loan interest
- ☐ Childcare provider name, EIN & amounts paid
- ☐ Medical expenses (if substantial)
- ☐ IRA / HSA contribution records
- ☐ Estimated tax payments made (dates & amounts)

Self-employed? Add these

- ☐ Profit & loss summary or bookkeeping file
- ☐ Business bank & credit card statements
- ☐ Mileage log (or odometer start/end)
- ☐ Home office square footage
- ☐ Asset purchases over \$2,500 (date & price)
- ☐ 1099s you issued to contractors

EA tip: Last year's full tax return is the most useful document of all — it catches carryovers, credits, and errors a fresh start would miss.

Deductions Small Businesses Miss Most

02 · DEDUCTIONS

Every year, self-employed taxpayers overpay because legitimate deductions never make it onto the return. The most commonly missed:

Operating costs

- ☐ Business use of your cell phone & internet
- ☐ Software subscriptions & cloud tools
- ☐ Merchant & payment processing fees
- ☐ Business insurance premiums
- ☐ Professional dues, licenses & continuing education
- ☐ Advertising — including website costs

Often forgotten

- ☐ Home office — simplified or actual-expense method
- ☐ Business mileage (rate updates annually — track it!)
- ☐ Startup costs — up to \$5,000 in year one
- ☐ Bank fees & business loan interest
- ☐ Bad debts written off
- ☐ Business meals (generally 50%, with records)
- ☐ Contract labor you paid (issue those 1099s)

The big structural ones

- ☐ Qualified Business Income (QBI) deduction — up to 20% of qualified income
- ☐ Self-employed health insurance premiums
- ☐ Retirement plans: Solo 401(k) & SEP-IRA contributions
- ☐ Half of your self-employment tax
- ☐ Section 179 / bonus depreciation on equipment

The rule that saves audits: a deduction is only as good as its record. A receipt, a date, a business purpose — capture those three and the deduction stands.

Bookkeeping is a deduction too. Fees you pay for bookkeeping and tax preparation are themselves deductible business expenses.

When the IRS Writes to You

03 · IRS NOTICES

Millions of notices go out every year — most are routine, and many are wrong. What separates a non-event from a multi-year problem is how you respond in the first 30 days.

Do this

- **Open it immediately.** Every notice has a response deadline — usually 30 days. The clock started when it was mailed.
- **Identify the notice number** (top right — e.g., CP2000, CP14, LT11). It tells you exactly what the IRS wants.
- **Compare their numbers to your return.** CP2000 "proposed changes" are computer-generated and frequently overstated.
- **Respond in writing, keep copies** of everything, and send anything important by certified mail.
- **Get representation early.** An enrolled agent can speak to the IRS on your behalf — you may never have to talk to them at all.

Never do this

- **Don't ignore it.** Silence converts a proposed change into an assessed balance — then penalties, interest, liens, and levies.
- **Don't pay a balance just to make it stop** before someone verifies it's actually correct.
- **Don't call the IRS unprepared** — anything you say is noted in your file.
- **Don't sign an audit report you don't understand** or agree to a "quick resolution" on the phone.
- **Don't fall for notice-themed scams.** The IRS initiates contact by mail — never by text, email, or gift-card demands.

Got a notice in hand right now?

Send us a copy — the case review is free, and most notices are resolved for a modest flat fee.

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2026 Deadlines That Matter

04 · CALENDAR

Missing a deadline is the most expensive unforced error in tax — late-filing penalties run 5% per month, up to 25% of the tax due. Mark these:

DATE	WHAT'S DUE	WHO IT APPLIES TO
Jan 15, 2026	Q4 2025 estimated tax payment	Self-employed & investors
Feb 2, 2026	W-2s and 1099-NECs must be issued (Jan 31 falls on a weekend)	Employers & anyone who paid contractors
Mar 16, 2026	S-corp (1120-S) & partnership (1065) returns — or extension	S-corps, partnerships, multi-member LLCs
Apr 15, 2026	Individual (1040) & C-corp (1120) returns — or extension; Q1 2026 estimate; 2025 IRA/HSA contribution deadline	Everyone
Jun 15, 2026	Q2 2026 estimated tax payment	Self-employed & investors
Sep 15, 2026	Q3 2026 estimate; extended S-corp & partnership returns	Businesses on extension
Oct 15, 2026	Extended individual & C-corp returns	Anyone who filed an extension
Jan 15, 2027	Q4 2026 estimated tax payment	Self-employed & investors

Remember: an extension extends your time to *file*, not your time to *pay*. Estimate and pay by April 15 to avoid penalties and interest.

Looking Ahead: 2027 Deadlines

These are the dates for tax year 2026 — the return most readers will file next. Put them on the calendar now, especially the quarterly estimates:

DATE	WHAT'S DUE	WHO IT APPLIES TO
Jan 15, 2027	Q4 2026 estimated tax payment	Self-employed & investors
Feb 1, 2027	W-2s and 1099-NECs must be issued (Jan 31 falls on a Sunday)	Employers & anyone who paid contractors
Mar 15, 2027	S-corp (1120-S) & partnership (1065) returns — or extension	S-corps, partnerships, multi-member LLCs
Apr 15, 2027	Individual (1040) & C-corp (1120) returns — or extension; Q1 2027 estimate; 2026 IRA/HSA contribution deadline	Everyone
Jun 15, 2027	Q2 2027 estimated tax payment	Self-employed & investors
Sep 15, 2027	Q3 2027 estimate; extended S-corp & partnership returns	Businesses on extension
Oct 15, 2027	Extended individual & C-corp returns	Anyone who filed an extension
Jan 18, 2028	Q4 2027 estimated tax payment (Jan 15 falls on a weekend, followed by a federal holiday)	Self-employed & investors

Planning tip: the cheapest tax move of the year happens before December 31 — retirement contributions, equipment purchases, and income timing all close when the calendar does. A fall check-in beats an April surprise.

Ready when you are

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